

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20 03

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event
for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

421

R.E.W. ASSOCIATES
837 NORTH LA CADENA DRIVE
COLTON, CA 92324

Name and Address of Charitable Organization:

CT No. 245#16 F.E.I.N. No. 33-0335177
Inland Valley of San Bernardino & Riverside County
Foster Parent Association

Name of charity
12419 Oaks Ave.

Address of charity
Chino, CA 91710

City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☒

TYPE OF ACTIVITY: Multi-purpose campaign for the purpose of accomplishing
information dissemination; membership organization; fundraising; public relations;
and the production of a Live Family Entertainment Event

held (on) (from) September 18, 20 03, to December 23, 20 03

(Type of activity)

(Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☐ Percentage ☐ Other ☒

If other, provide brief explanation *

1. REVENUE

A. Cash contributions

B. Entertainment sales or admission charges

C. Sales from products

D. Advertisement sales

E. Membership fees

F. Other sources: (Specify)

a. See attached
b. _____
c. _____
d. _____

G. TOTAL REVENUE

A. _____
B. _____
C. _____
D. _____
E. _____
F. 187,793.00
Fa. _____
Fb. _____
Fc. _____
Fd. _____

187,793.00 G.

2. EXPENSES

A. Fees or commissions

B. Salaries

C. Payroll taxes

D. Employee benefits

E. Cost of merchandise for resale

F. Cost of entertainment

G. Postage

H. Advertising

I. Telephone

J. Rental of equipment

K. Facilities charge

L. Permits

M. Other expenses: (Specify)

a. _____
b. _____
c. _____
d. _____

N. TOTAL EXPENSES

*
A. _____
B. _____
C. _____
D. _____
E. _____
F. _____
G. _____
H. _____
I. _____
J. _____
K. _____
L. _____
Ma. _____
Mb. _____
Mc. _____
Md. _____

* PLEASE SEE ATTACHED
COMPLETE EXPLANATION

*

N.

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20 03

(California Government Code Section 12599)

Page 2

3. Amount to charity (subtract line 2N from line 1G) *PLEASE SEE ATTACHED COMPLETE EXPLANATION * 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) * 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) * 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) * 6.
7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes" complete the following:

Name or officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
N/A		

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

R.E.W. & Associates
Ronald E. Wimbauer

General
Partner

4-6-04

Signature of authorized officer (commercial fundraiser)

Printed name

Title

Date

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity)

Printed name

Title

Date

Signature of authorized officer/director (charity)

Printed name

Title

Date

RECEIVED
APR 13 2004
REGISTRY OF CHARITABLE ORGANIZATIONS
STATE OF CALIFORNIA

STATEMENT OF FUNCTIONAL DISTRIBUTION

REVENUE:

TOTAL SALES:		\$187,793.00
Live Entertainment Event (Sch.I)	\$5,800.00	
Cost of Sales	\$5,070.41	
Product Cost	\$8,401.65	
Permits/Licenses	\$0.00	
Telephones	\$759.85	
Postage	\$1,118.88	
Bank Charges	\$33.60	
Other	\$0.00	
Campaign Payroll (Schedule II)	\$21,888.96	
Operational Expenses (Sch. III)	<u>\$3,463.09</u>	
Total Cost of Fund Raising Event:		\$46,536.46
Gross Profit on Sales:		\$141,256.54

USE OF FUNDS

Public Relations (Sch. IV)	\$40,736.46	
Information Dissemination (Sch. V)	\$45,262.73	
Organization Membership (Sch. VI)	\$24,140.12	
General Fund	<u>\$31,117.24</u> ✓	
Total Use of Funds		\$141,256.54

See attached notes and schedules.

STATEMENT OF FUNCTIONAL DISTRIBUTION

NOTES:

1. More than 60% of the proceeds of this event were immediately returned to the community by the enhancement of the sponsoring organization projects, the creation of new jobs, the maintenance of office operations and other costs associated with operating this campaign activity.
2. In addition the organization received for its sales two hundred (200) family tickets. The organization received the total value of all of these tickets. The direct monetary value of these tickets is \$7200.00.
3. This report has been prepared utilizing a Statement of Functional Distribution which is developed in accordance with generally accepted accounting principles. Historical arithmetical means have been utilized in computing some figures. Many of the expenses are of a variable or semi-variable nature.
4. In addition to actual funds received, the charity received additional intangible benefits, which are set forth in the agreement between the parties and accounted for in this report.

SCHEDULE I

Live Entertainment Event:

Performers	\$4,950.00
Site/Facility	\$850.00
Insurance	\$0.00
Stagehands, Security	\$0.00
TOTAL:	<hr/> \$5,800.00

SCHEDULE II

Campaign Payroll:

Night Telephone Representatives	\$9,850.03
Day Telephones Representatives	\$5,472.24
Clerical	\$4,596.68
Payroll Taxes	\$1,970.01
TOTAL:	<hr/> \$21,888.96

SCHEDULE III

Operational Expenses:

Office Supplies/Equipment	\$1,470.42
Office Rent	\$1,014.08
Ads	\$557.75
Utilities	\$380.28
Business Licenses	\$40.56
TOTAL:	<hr/> \$12,826.26

SCHEDULE IV

Public Relations Expenses:

Cost of Sales	\$5,070.41
Product Cost	\$8,401.65
Permits/ Licenses	\$0.00
Telephone	\$759.85
Postage	\$1,118.88
Bank Charges	\$33.60
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$9,850.03
Day Phone Representatives	\$5,472.24
Clerical	\$4,596.68
Payroll Taxes	\$1,970.01
Operational Expenses	
Office Supplies/Equipment	\$1,470.42
Office Rent	\$1,014.08
Ads	\$557.75
Utilities	\$380.28
Business Licenses	\$40.56
TOTAL:	<hr/> \$40,736.46

SCHEDULE V

Information Dissemination Expenses:

Cost of Sales	\$5,633.79
Product Cost	\$9,335.17
Permits/ Licenses	\$0.00
Telephone	\$844.28
Postage	\$1,243.20
Bank Charges	\$37.34
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$10,944.48
Day Phone Representatives	\$6,080.27
Clerical	\$5,107.43
Payroll Taxes	\$2,188.90
Operational Expenses	
Office Supplies/Equipment	\$1,633.80
Office Rent	\$1,126.76
Ads	\$619.72
Utilities	\$422.53
Business Licenses	\$45.07
TOTAL:	<hr/> \$45,262.73

SCHEDULE VI

Organization Membership Expenses:

Cost of Sales	\$3,004.69
Product Cost	\$4,978.76
Permits/ Licenses	\$0.00
Telephone	\$450.28
Postage	\$663.04
Bank Charges	\$19.91
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$5,837.06
Day Phone Representatives	\$3,242.81
Clerical	\$2,723.96
Payroll Taxes	\$1,167.41
Operational Expenses	
Office Supplies/Equipment	\$871.36
Office Rent	\$600.94
Ads	\$330.52
Utilities	\$225.35
Business Licenses	\$24.04
TOTAL:	<hr/> \$24,140.12

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COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

~~2003~~ 2002 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fund-raiser: 421 R.E.W. ASSOCIATES 837 NORTH LA CADENA DRIVE COLTON, CA 92324	Name and Address of Charitable Organization: CT No. <u>25896</u> F.E.I.N. No. <u>95-2775100</u> <u>WeTip, Inc.</u> Name of Charity <u>P.O. BOX 1296</u> Address of Charity <u>Rancho Cucamonga, CA 91729</u> City, State, and ZIP Code of Charity
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National Campaign ☐ California Campaign ☒

TYPE OF ACTIVITY: Multi-purpose campaign for the purpose of accomplishing information dissemination; membership organization; fundraising; public relations; and the production of a Live Family Entertainment Event.

(Type of Activity)

held (on) (from) April 01, 2003, to June 30, 2003.
(Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)
If other, provide brief explanation _____ *

Fee ☐ Percentage ☐
Other ☒

1. REVENUE

A. Cash contributions	_____	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	_____	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)		
a. <u>See attached</u>	<u>\$152,538.00</u>	Fa.
b. _____	_____	Fb.
c. _____	_____	Fc.
d. _____	_____	Fd.

G. TOTAL REVENUE

\$152,538.00 G.

2. EXPENSES

A. Fees or commissions	<u>*</u>	A.
B. Salaries	<u>*</u>	B.
C. Payroll taxes	<u>*</u>	C.
D. Employee benefits	<u>*</u>	D.
E. Cost of merchandise for resale	<u>*</u>	E.
F. Cost of entertainment	<u>*</u>	F.
G. Postage	<u>*</u>	G.
H. Advertising	<u>*</u>	H.
I. Telephone	<u>*</u>	I.
J. Rental of equipment	<u>*</u>	J.
K. Facilities charge	<u>*</u>	K.
L. Permits	<u>*</u>	L.
M. Other expenses: (Specify)		
a. _____	_____	Ma.
b. _____	_____	Mb.
c. _____	_____	Mc.
d. _____	_____	Md.

N. TOTAL EXPENSES

* N.

* PLEASE SEE ATTACHED
COMPLETE EXPLANATION

410694

COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2002 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Page 2

* PLEASE SEE ATTACHED COMPLETE EXPLANATION

- | | | |
|---|---|----|
| 3. Amount to Charity | * | 3. |
| 4. Less additional fund-raising expenses paid by charity (to be completed by charity) | * | 4. |
| 5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) | * | 5. |
| 6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) | * | 6. |

7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?

☐ Yes ☒ No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization
N/A		

- (b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

R.E.W. & Associates
Ronald E. Wimbauer

General
Partner

11-14-03

Signature of authorized officer (Commercial Fund-raiser)

Printed Name

Title

Date

This report must be signed by two officers or directors of the charitable organization for verifying the distribution.

Signature of authorized officer/director (Charity)

Printed Name

Title

Date

Bonnie Lubecki

CFO

11-17-03

Signature of authorized officer/director (Charity)

Printed Name

Title

Date

MIRIAM BROWNELL

COO

11-17-03

RECEIVED
DEC 17 2003
Attorney General's
Registry of Charitable Trusts

410695

STATEMENT OF FUNCTIONAL DISTRIBUTION

REVENUE:

TOTAL SALES:		\$152,538.00
Live Entertainment Event (Sch.I)	\$5,800.00	
Cost of Sales	\$4,118.53	
Product Cost	\$6,474.40	
Permits/Licenses	\$0.00	
Telephones	\$793.52	
Postage	\$1,117.98	
Bank Charges	\$47.80	
Other	\$0.00	
Campaign Payroll (Schedule II)	\$17,882.64	
Operational Expenses (Sch. III)	<u>\$2,709.99</u>	
Total Cost of Fund Raising Event:		\$38,944.86
Gross Profit on Sales:		\$113,593.14

USE OF FUNDS

Public Relations (Sch. IV)	\$33,144.86	
Information Dissemination (Sch. V)	\$36,827.62	
Organization Membership (Sch. VI)	\$19,641.40	
→ General Fund	<u>\$23,979.26</u>	←
Total Use of Funds		\$113,593.14

See attached notes and schedules.

STATEMENT OF FUNCTIONAL DISTRIBUTION

NOTES:

1. More than 60% of the proceeds of this event were immediately returned to the community by the enhancement of the sponsoring organization projects, the creation of new jobs, the maintenance of office operations and other costs associated with operating this campaign activity.
2. In addition the organization received for its sales two hundred (200) family tickets. The organization received the total value of all of these tickets. The direct monetary value of these tickets is \$7200.00.
3. This report has been prepared utilizing a Statement of Functional Distribution which is developed in accordance with generally accepted accounting principles. Historical arithmetical means have been utilized in computing some figures. Many of the expenses are of a variable or semi-variable nature.
4. In addition to actual funds received, the charity received additional intangible benefits, which are set forth in the agreement between the parties and accounted for in this report.

SCHEDULE I

Live Entertainment Event:

Performers	\$4,950.00
Site/Facility	\$850.00
Insurance	\$0.00
Stagehands, Security	\$0.00
TOTAL:	<u>\$5,800.00</u>

SCHEDULE II

Campaign Payroll:

Night Telephone Representatives	\$8,047.19
Day Telephones Representatives	\$4,470.66
Clerical	\$3,755.35
Payroll Taxes	\$1,609.44
TOTAL:	<u>\$17,882.64</u>

SCHEDULE III

Operational Expenses:

Office Supplies/Equipment	\$1,194.37
Office Rent	\$720.74
Ads	\$453.04
Utilities	\$308.89
Business Licenses	\$32.95
TOTAL:	<u>\$10,037.00</u>

SCHEDULE IV

Public Relations Expenses:

Cost of Sales	\$4,118.53
Product Cost	\$6,474.40
Permits/ Licenses	\$0.00
Telephone	\$793.52
Postage	\$1,117.98
Bank Charges	\$47.80
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$8,047.19
Day Phone Representatives	\$4,470.66
Clerical	\$3,755.35
Payroll Taxes	\$1,609.44
Operational Expenses	
Office Supplies/Equipment	\$1,194.37
Office Rent	\$720.74
Ads	\$453.04
Utilities	\$308.89
Business Licenses	\$32.95
TOTAL:	<u>\$33,144.86</u>

SCHEDULE V

Information Dissemination Expenses:

Cost of Sales	\$4,576.14
Product Cost	\$7,193.78
Permits/ Licenses	\$0.00
Telephone	\$881.69
Postage	\$1,242.20
Bank Charges	\$53.11
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$8,941.32
Day Phone Representatives	\$4,967.40
Clerical	\$4,172.62
Payroll Taxes	\$1,788.26
Operational Expenses	
Office Supplies/Equipment	\$1,327.08
Office Rent	\$800.82
Ads	\$503.38
Utilities	\$343.21
Business Licenses	\$36.61
TOTAL:	<hr/> \$36,827.62

SCHEDULE VI

Organization Membership Expenses:

Cost of Sales	\$2,440.61
Product Cost	\$3,836.68
Permits/ Licenses	\$0.00
Telephone	\$470.24
Postage	\$662.51
Bank Charges	\$28.32
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$4,768.70
Day Phone Representatives	\$2,649.28
Clerical	\$2,225.40
Payroll Taxes	\$953.74
Operational Expenses	
Office Supplies/Equipment	\$707.78
Office Rent	\$427.11
Ads	\$268.47
Utilities	\$183.05
Business Licenses	\$19.52
TOTAL:	<u>\$19,641.40</u>